

Message Text

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R 241455Z MAY 74

FM AMEMBASSY BELGRADE

TO SECSTATE WASHDC 9442

INFO AMEMBASSY BUCHAREST

AMEMBASSY VIENNA

AMEMBASSY WARSAW

AMCONSUL ZAGREB

UNCLAS BELGRADE 2514

E.O. 11652: N/A

TAGS: BEXP, YO

SUBJECT: TELECOMMUNICATIONS TECHNICAL SALES SEMINAR - SEPT 1974

REF: (A) STATE 102393 (B) STATE 071514 (C) BELGRADE 1810

(C) WARSAW 2909 (E) BELGRADE 1527

1. PRESIDENT OF YUGOSLAV COMMITTEE FOR ELECTRONICS, TELECOMMUNICATIONS, AUTOMATION AND NUCLEAR TECHNIQUES (ETAN), DR. SLOBODAN RISTIC, HAS AGREED IN PRINCIPLE TO CO-SPONSOR SEMINAR. RISTIC ARRANGING MEETING FOR EMBOFFS TO DISCUSS QUESTIONS RAISED IN REFTEL (A) WITH HIS DIRECTOR FOR TELECOMMUNICATIONS JOVAN PAVLOVIC WHO EXPECTED IN TOWN WEEK OF MAY 28.
 2. SUGGEST SEMINAR BE SCHEDULED FOR TWO MORNINGS, ENDING APPROXIMATELY 1 PM WITH INFORMAL AFTERNOON MEETINGS PLUS ONE EXTRA DAY FOR BUSINESS DISCUSSIONS, WITH COUNTRYWIDE APPOINTMENTS SCHEDULED FOR REMAINDER OF WEEK - AND WEEKEND ON DALMATION COAST IF DESIRED. VIEW HEAVY SCHEDULE OF TRADE MISSIONS THROUGH FALL, SEPTEMBER 23-30 ONLY RPT ONLY FEASIBLE PERIOD FOR BELGRADE VISIT (SEE REFTEL (D) PARA 2 (B))
 3. PROPOSE SEMINAR USE EXCELLENT ETAN FACILITIES IN CENTRALLY LOCATED ENGINEERING CENTER. SEMINAR HALL SEATS 120. COST IS \$200 PER DAY.
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4. ESTIMATED HOSPITALITY COSTS. SEMINAR COFFEE ABOUT \$25 PER DAY.

RECEPTION COSTS ARE ABOUT \$3 PER PERSON; LUNCH OR DINNER \$8.00
RECOMMEND RECEPTION FOR 60 GUESTS FOR TOTAL HOSPITALITY COST OF \$230.

5. INTERPRETATION. QUALIFIED SIMULTANEOUS INTERPRETERS ARE AVAILABLE

AT COST OF \$55-60 PER DAY. IF PRESENTATIONS ARE CONTINUOUS FOR SEVERAL

HOURS, TWO INTERPRETERS WOULD BE NECESSARY FOR TOTAL TWO DAY COST OF
\$240. LOCAL SIMULTANEOUS TRANSLATION EQUIPMENT IS UNSUITABLE,
EXPENSIVE AND HARD TO OBTAIN. MORE ECONOMICAL AND EFFECTIVE WOULD BE
PORTABLE EQUIPMENT (WITH 100 EAR PIECES) FROM WASHINGTON, WHICH IS
FREQUENTLY MADE AVAILABLE FOR LABOR DEPARTMENT SEMINARS.
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